

OHIO
Senior Medicare Supplement
Agent Commission Schedule
 Effective January 1, 2019 - December 31, 2019

Medicare Supplement	
Year 1 - 6	Year 7 +
21%	4%
<ul style="list-style-type: none"> • Commission payments are based on initial premium and payable for the life of policy (unless otherwise noted). • Applies for policies shown written with an effective date on or after January 1, 2019 • Commission payments apply to new sales only (Plan changes from prior Anthem Blue Cross Blue Shield Medicare Supplement plans with continuous coverage do not qualify) 	

Payment on a Percentage of Original Premium (Any and All Modernized Medicare Supplement and Medicare Select) – Subject to the Broker Agreement and except as noted in this Commission Schedule, commission payable on Broker’s Senior Business effective January 1, 2019 or later shall be paid on a percentage of Original Premium when premium is received by Company and appears on Company’s income file. Original Premium shall mean the premium rate on the member’s initial effective date of the Policy, regardless of whether the member changes plans, zip codes, underwriting levels, or agent/broker of record. Commission is not paid on rate increases, surcharges, Policy administrative fees, other fees, or changes to the Policy.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company (CIC) and Anthem Insurance Companies, Inc. (AICI). Plans A, G, N, Select G and Select N are offered by CIC. Plan F and Select F are offered by AICI. Independent licensees of the Blue Cross and Blue Shield Association. ANTHEM is a registered trademark of Anthem Insurance Companies, Inc.