

For applications signed on or after **December 1, 2019**, the rates will adjust by plan as listed below. Clients buying a Medicare supplement at these rates will still have a 12-month rate guarantee from their effective date of coverage and therefore, the earliest they would receive a rate increase would be December 2020.

Continue to use the existing rates for plan applications signed prior to December 1, 2019.

As a reminder when calculating premium, please calculate the initial premium **based on the client's age** on the application date and not the effective date of coverage. *Rates are locked in on the signed application date but will continue for 12-months following the **effective date of coverage**.*

GPM Health and Life Medicare Supplement New and In-force Business				
State	Rate Adjustment			
	Plan A	Plan F	Plan G	Plan N
Indiana	6%	9%	6%	4%

**MARKETING MATERIALS:**

State	New Outline	New App Book <i>Print Date 11/13/19</i>
Indiana	IN_GPMHL_AGY_120119	GHL61905_IN

Materials are available to view and print immediately on the producer web site at: [GPMLifeMedicareSupplement.com](http://GPMLifeMedicareSupplement.com) or you may place an order by calling (866) 754-5716.

Please contact us if you have any questions: Call: (866) 754-5716

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