



Aetna Senior Supplemental Insurance

Have you seen our new PDP plans?

This Medicare Annual Enrollment Period (AEP), you have **new options** to help your clients meet their prescription drug needs. Are you ready?

Cross-selling with Aetna just got easier

We now offer **SilverScript** prescription drug plan (PDP) as part of Aetna's Medicare solutions. You can help your clients discover the ideal plan for their prescription drug needs and cross-sell these exciting new plans with our Medicare Supplement.

- **SilverScript SmartRx (NEW)**: average premium of **\$7.38**
- **SilverScript Choice**: expected to be **under the benchmark** in 49 states and D.C.
- **SilverScript Plus**: improved plan benefits; premiums are **over \$10 lower** on average in 2021

2021 SilverScript PDP highlights

Benefits	SMARTRx	CHOICE	PLUS
Average premium	\$7.38	\$28.92	\$69.79
Deductible	\$445 T2-5 only	\$300 T3-5 only	\$0
Tier 1 Copay (PRF / STD)	\$0 / \$19	\$0 / \$5	\$0 / \$5
Tier 2 Copay (PRF / STD)	\$19 / \$20	\$5 / \$10	\$2 / \$10

*Premiums, deductibles, and cost-sharing may vary by CMS region. Plan designs are pending CMS approval

and subject to change.

It's easy to get started

Whether you're already contracted to sell SilverScript or you want to become contracted, it's easy to get started.

- **If you're contracted to sell Aetna Medicare Advantage (MA/MAPD):**
You're ready to sell SilverScript PDP – **no additional contracting paperwork** is needed.
- **If you're contracted to sell Aetna Medicare Supplement only:** You'll just need to **complete the Aetna PDP contracting and SilverScript certification** to receive a ready-to-sell notice.

If you decide to not become contracted to sell SilverScript, you can still help your clients by encouraging them to check out the PDP options available in their area on **www.Medicare.gov**.

We're here to help

If you're ready to help your clients meet their prescription drug needs this AEP, we're here to help.

- For questions about **SilverScript PDP**, you can call **866-714-9301**.
- For questions about **Medicare Supplement**, you can use the live chat feature on **aetnaseniorproducts.com** or call **866-272-6630**.

* SilverScript is a Prescription Drug Plan with a Medicare contract offered by SilverScript Insurance Company. Aetna and SilverScript Insurance Company are part of the CVS Health family of companies.

Aetna Senior Supplemental Insurance includes products underwritten by: Accendo Insurance Company (ACC), part of the CVS Health® family of companies and Aetna affiliate; Aetna Health and Life Insurance Company (AHLIC); Aetna Health Insurance Company (AHIC), American Continental Insurance Company (ACI); Continental Life Insurance Company of Brentwood, Tennessee (CLI)

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