



Open Enrollment Innovative Plan G Sale Now Pays \$200!

Med Supp
Agent
BONUS

Agent Eligibility

The original writing Agent and Agent of Record on the policy – Agents, General Agents, Licensed Only Agents (LOAs) and Single LOA Agencies.

Bonus Period

Calendar month; each production month stands on its own.

How It Works

Monthly Minimum – 5 Med Supp Eligible Issued Policies

Agents earn a bonus based on their prior month's production after meeting the minimum of 5 Med Supp eligible issued policies.

Bonus – Per Med Supp Eligible Issued Policy

\$200 for every Open Enrollment Innovative Plan G policy sold*

\$200 for every Underwritten policy sold

\$50 for every Open Enrollment policy sold (all other plans) **

* Includes Wisconsin Innovative Plan G equivalent.

** Excludes High Deductible plans.

**Paid on
First
Policy Sale!**
(after minimum met)

Bonus Paid – When and How

Bonuses are payable the month following the production month on the commission statement and directly deposited to the Agent's bank account. LOA earned bonus paid to upline.

Exclusions and Eligible Production

- Medicare Supplement issued sales only.
- Medicare Supplement business exclusions: High Deductible, Internal Replacements, Guarantee Issue (including Birthday and Anniversary Rule) and Underage sales.
- Individual's personal Med Supp production only; the individual's downline sales do not count.
- Sales are net issued.
- Split app percentages are summed for a total. No rounding.

For Agent use only; this hereby amends the 2024 Agent IPD.