

Availability Preferences

Lead Source now includes direct connection to LeadCENTER for Life leads. Agents can click / tap Set up or Configure to create and manage lead campaigns (lead purchases) in LeadCENTER. Data leads purchased in LeadCENTER are immediately sent to Integrity as Contact records. Real-time call leads are connected to the agent's Personal Agent's Phone Number and the recordings are created and stored in Integrity.

Selling Preferences

Choose which Product Type to quote. By default, both Product Types are selected and the agent chooses the Product Type each time they start a Quote.

Active Selling Permissions

This section now includes Active Selling Permissions for Final Expense agents.

Self-Attested Permissions

This section now includes a section for Final Expense agents to self-attest to their own permissions. Self-attested permissions will be checked according to the appropriate carrier/agency/ FMO after 33 days and will be removed if not verified.









